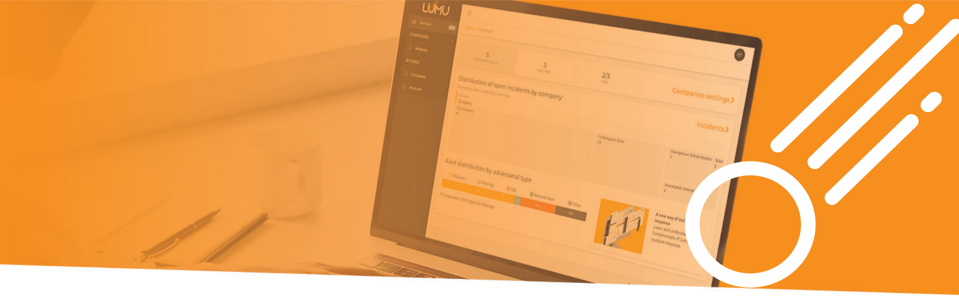

Lumu for MSPs

Identify threats in your clients' network and automate threat response using existing cybersecurity tools.

Benefits

- **Save Time and Resources -** Network visibility & attack response automation improve response time without the need for additional resources.
- **Add a Revenue Stream -** Lumu's competitive MSP offering enables you to offer additional services and increase revenue.
- **Fills the Gaps in Your Cybersecurity Operation -** Complete your cybersecurity offering by adding network-level visibility to your existing security infrastructure.
- **Easy to Implement -** The cloud-based solution offers flexible implementation options and is easy to configure without the need for highly technical talent.

How it Works

Your Clients' Metadata Provides the Ultimate Source of Truth

All attacks have a common denominator, the threat actor must use the network to compromise an organization. Therefore, they leave behind a trail of evidence that Lumu follows by looking at a comprehensive array of metadata sources.

With this intelligence, Lumu is able to autonomously detect threats across your entire client and block the most pervasive threats like ransomware precursor malware, command and control, phishing, DGA, spam, mining, and more.

DNS Queries

When a device is compromised, it will resolve a domain that belongs to adversarial infrastructure, offering concrete compromise evidence.

Proxy and Firewall Logs

If the attack does not use DNS infrastructure, its only other option is to connect directly to an IP address.

Email

Threat intelligence across your email platform helps us analyze who is targeting your organization, how they are doing it, and how successful they are.

Network Flows

Collecting Netflows is completely optional but it's another source that can be utilized to gain information about an adversary's objectives.

Simplify Your **Cybersecurity Operation**

LUMU

Key Product Features

Multi-Customer View Environment

View all of your customers through a single environment for a speedy incident response.

Automated Response

Orchestrate attack response using existing tools to respond to threats in seconds with Lumu's many out-of-the-box integrations.

Incident View

Increase efficiency and save time by prioritizing your most critical incidents. This feature provides the ability to filter, search, export, and take action against incidents at scale.

Compromise Context

Get the answers to all your burning questions around malicious activity. What happened? Which IoC is this associated with? Which devices were impacted? How should I respond?

Incident Grouping

Simplify compromise management with the ability to group related contacts into a single incident, for fewer alerts.

Cloud-based Delivery

Lumu's cloud-based deployment is simple and provides quick time to value.

Diverse Metadata Ingestion

Flexibility to choose from a wide range of metadata collectors depending on your customer's environment. Sources include virtual machines, agents, or API collectors.

Rapid Deployment & Unified Operation

Integrate Lumu with your RMM and PSA tools so that you can make the most of your existing tools like Kaseya, Connectwise, NinjaOne, and more.

Cybersecurity Doesn't Have to Be Complicated

Before Lumu

✕ Constant **alert fatigue.**

✕ Managing multiple products that **don't fully protect clients.**

✕ Too **many manual processes** that require a highly technical workforce.

✕ **Inability to respond** to threats in real time due to alert overload.

After Lumu

✓ **High quality** alerting and simple operability.

✓ Ability to meet the needs of clients and **protect their network 24x7.**

✓ **Faster incident response** via automation.

✓ **More time** to focus on other tasks.

✓ **Increased revenue** stream.

What MSPs are saying about Lumu

"As an MSP, your clients are assuming you're providing this level of protection, so you have to be able to do that at scale and Lumu has been fantastic in its flexibility around deployment for different customers."

Ryahn Toole, Cloud Security Specialist

"Lumu helps us understand which tools we need in our cyber-stack and whether or not they are actually working."

Tim Comba, IT Consultant

"Lumu helps us narrow down response efforts to malicious incidents with our clients by showing us what happened, which users were involved, and the specific device information so we could quickly work on it."

Matt McKay, Systems Engineer