

CASE STUDY

THE JOURNEY TO ZERO COMPROMISE STATUS STARTS WITH LUMU FREE.



Implementing a modern cybersecurity strategy does not necessarily involve million-dollar investments. Lumu Free is enabling hundreds of organizations to continuously measure compromise across their network in real-time.

ABOUT THE CUSTOMER

Being a large organization in the finance and banking industry, this customer is strongly regulated by the local government. That is why it is crucial for them to follow best practices and standards for protecting their information and assets. This customer always prioritized cybersecurity, but wanted to take their operation to the next level.

CHALLENGES

- Finding a simplified cybersecurity solution that could improve their overall efficiency without overloading their team with complex and time consuming tools.
- Ensuring that all of their cybersecurity tools were working correctly within their cybersecurity stack.
- Making the most of their existing cybersecurity budget and ensuring that they are optimizing each investment.

HOW LUMU FREE HELPED

Achieving zero-compromise requires a continuous compromise assessment practice that enables organizations to identify threats with precision while providing the ability to respond at speed.

This customer got started with Lumu Free and stated that the top benefits include:

- **Quick implementation:** Lumu's SaaS model made the activation process quite simple. This allowed the customer to immediately confirm that their network was compromised and that their assets were trying to contact adversarial infrastructure.
- **Understand the nature of the attacks:** before Lumu, their SOC operators had to jump between different tools in order to understand how, when and which parts of the organization were being targeted. With Lumu they obtained actionable information which kept them informed about what was happening across their network.
- **Optimize the defense strategy:** Lumu Free provided the context they needed about the most targeted network segments and the amount of endpoints affected throughout their organization. This enabled the customer to make changes to the solutions in their stack and increase protection on critical network segments.

STAYING STEPS AHEAD OF COMPROMISE

After a year with Lumu Free being at the center of their daily cybersecurity operation, they decided that the next step was to optimize threat detection and response. Bearing that in mind, the customer decided to upgrade to Lumu Insights which provided them more specific asset-level visibility to pinpoint compromised assets and stop the attackers' lateral movement on time.

The frictionless integration between Lumu and their cybersecurity stack then motivated the customer to take the next step by making Lumu Defender part of their automation strategy. This step allowed them to orchestrate their cyberdefense strategies by leveraging Lumu's out-of-the-box apps for automated incident response which helped them achieve peace of mind.

“Lumu's visibility allowed us to understand the adversaries' tactics and techniques, and the effectiveness of solutions in our stack was taken to a next level.”

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